

# Download Sources Of Power How People Make Decisions Gary Klein Pdf

Gary Klein is one of the developers of the naturalistic decision-making approach, which views people as inherently skilled and experienced. Since 1985, Klein has conducted fieldwork to find out ...There's one tiny little problem with the "rational choice model": in the real world, that's not actually how people make decisions. In *Sources of Power*, Gary Klein studies time-constrained, high-stakes decision-making in the field and explains how people actually use their skills and experience to make decisions with real consequences. After reading *Sources of Power* by Gary Klein I have a much better understanding of why and how experienced fire fighters make critical life and death decisions on the fire ground. I also have a better understanding of why new officers may have some problems with decision making. With 26 years as a Los Angeles County Fire Fighter, I have held every rank in the Operations Bureau and have ...How do these individuals make the split-second decisions that save lives? Most studies of decision making, based on artificial tasks assigned in laboratory settings, view people as biased and unskilled. Gary Klein is one of the developers of the naturalistic decision making approach, which views people as inherently skilled and experienced. It documents human strengths and capabilities that so far have been downplayed or ignored.